

## Internship opportunities - Padova

### Who we are

Teachersrise organises teacher training courses and projects for teachers and schools from all over Europe. The Erasmus+ programme fully funds the costs of participation in our courses and projects for schools of all types and levels. We help those schools to get this funding through our dedicated Erasmus+ support service.

Course participants typically move for one week from their country to one of our locations to attend our courses and learn new teaching methodologies and skills. Along with the training, we also offer socio-cultural activities, accommodation and other services. Whether schools got Erasmus+ funding through our support service or independently, we actively compete with other Erasmus+ course providers to attract participants to our teacher training courses and other services, aligning with our organisation's sales targets. Our commitment extends beyond course booking: we prioritise resolving the practical aspects of the booking process of each participant, and strive to meet their needs and preferences for topics, dates, and other logistical factors. Moreover, we actively promote and upsell our additional services, enhancing the overall training experience for participants.

Instead, projects involve organisations from different countries cooperating on activities related to education and training. These activities aim to address specific topics, exchange experiences, and promote innovation and knowledge sharing among the partners. Our support service facilitates the creation of these partnerships by connecting organisations with similar interests and providing professional project application drafting. During implementation of these project activities, we are committed partners, focused on achieving great project results and fostering strong relationships for international cooperation.

**Internship duration:** 6 months

**Overview:** We maintain an ongoing availability of internship positions within our company. These positions offer an opportunity for full-time employment upon successful completion of the internship, based on performance and fit with the company culture.

### Opportunities for internship positions:

Here are some internship positions that could serve as good starting points for individuals aiming to become full-time employees at Teachersrise:

Customer Service Internship: This internship could involve providing support to participants before, during, and after courses, addressing inquiries and concerns, and ensuring a positive customer experience. It would help interns develop strong customer service and interpersonal skills.

Sales Internship: This internship could involve supporting the sales team in reaching out to potential clients, promoting courses and additional services, and assisting with marketing strategies. It would help interns develop sales, negotiation, and communication skills.

Marketing Strategy & Lead Generation Internship: Interns will contribute to crafting and executing marketing strategies to attract participants to our teacher training courses. They will assist in generating and qualifying leads, nurturing prospects, and driving sales opportunities. Additionally, interns will manage digital campaigns to enhance brand visibility and attract potential clients.

Project Management Internship: This internship could focus on supporting the development and execution of partnership projects, including drafting project applications, coordinating activities among partner organizations, and monitoring project progress. It would offer valuable experience in project management and collaboration.

Administrative Support Internship: This internship would involve assisting with administrative tasks related to course administration, logistics, and client inquiries. It would provide hands-on experience in managing administrative processes and client interactions.

**Event Coordination Internship:** This internship could focus on assisting with the organisation and management of training events, including logistics, scheduling, and participant coordination. It would provide valuable experience in handling various aspects of event planning.

**Business Strategy Internship:** This internship offers an opportunity to contribute to the growth and development of our micro-business by refining long-term strategies and operational processes with a focus on quality and performance management. It would give interns hands-on experience in strategically planning the management and global success of a micro-business.

### **What we are looking for**

- English and Italian, both at least C1
- Commitment to growth: Eager to learn and grow professionally.
- Team player mentality: collaborative and proactive in a team environment.
- Attention to detail: meticulous and precise in tasks.
- Adaptability and initiative: able to adapt and take initiative in various situations.
- Passion for education and innovation: genuine commitment to making a positive impact in education.
- University degree in education, business administration, or a related field
- Padova or nearby home address required

### **Compensation & benefits**

- The internship is paid
- Flexible working hours
- Mentorship programme: Interns are paired with experienced professionals within the organisation who can serve as mentors, providing guidance, support, and career advice.
- Agile digital environment and smart tools for digital collaboration

### **Career pathways**

This internship opportunity not only offers the chance to contribute to the growth and development of our Erasmus+ teacher training courses, but also provides a platform to showcase your skills and abilities. Our organisation is always on the lookout for talented individuals to join our team and become a part of our mission in the long run.